



PRESIDENT TRUMP'S PENTAGON

SMALL BUSINESS DEFENSE INDUSTRIAL BASE INVESTMENTS

TOPLINE RESULTS SINCE JANUARY 2025

DoW SMALL BUSINESS SPENDING
(1/20/25-8/10/26)

\$164.1B

Dollars
Obligated
(all obligations)

39.4K

Small
Businesses

SMALL BUSINESS CATEGORIES

VETERAN-OWNED

\$25.7B

Dollars Obligated

6.8K

Small Businesses

SERVICE-DISABLED
VETERAN-OWNED

\$19.7B

Dollars Obligated

4.7K

Small Businesses

HISTORICALLY
UNDERUTILIZED
BUSINESS (HUB) ZONE

\$13.2B

Dollars Obligated

2.2K

Small Businesses

OTHER
SMALL BUSINESS

\$128.0B

Dollars Obligated

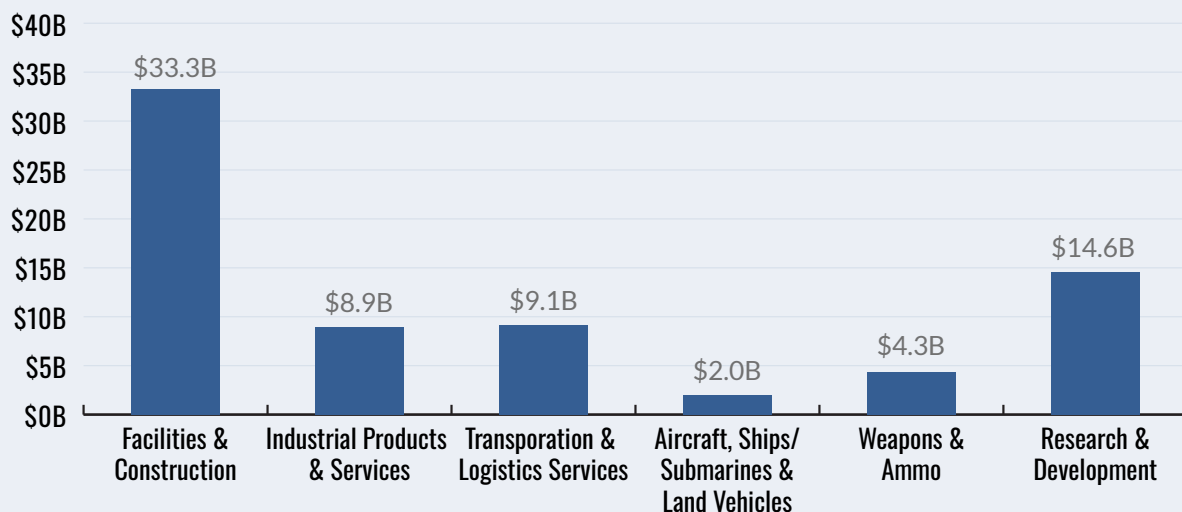
31.8K

Small Businesses

Data Source: SAM.gov ad hoc report. Department Funding ID = 9700. Business Size = Small Business.

SMALL BUSINESSES AS STRATEGIC PARTNERS

Investments By Sector



Small Business Performance by Product Service Code (PSC) Category (1/20/25 - 8/10/26)

OTHER TRANSACTION AUTHORITY (OTA) NONTRADITIONAL SIGNIFICANT PARTICIPATION (NSP)

\$35.8B

Dollars Obligated

Date Range: 1/20/25 - 8/10/26

NEW DEFENSE INDUSTRIAL BASE ENTRANTS

7.6K

All New Entrants

\$11.9B

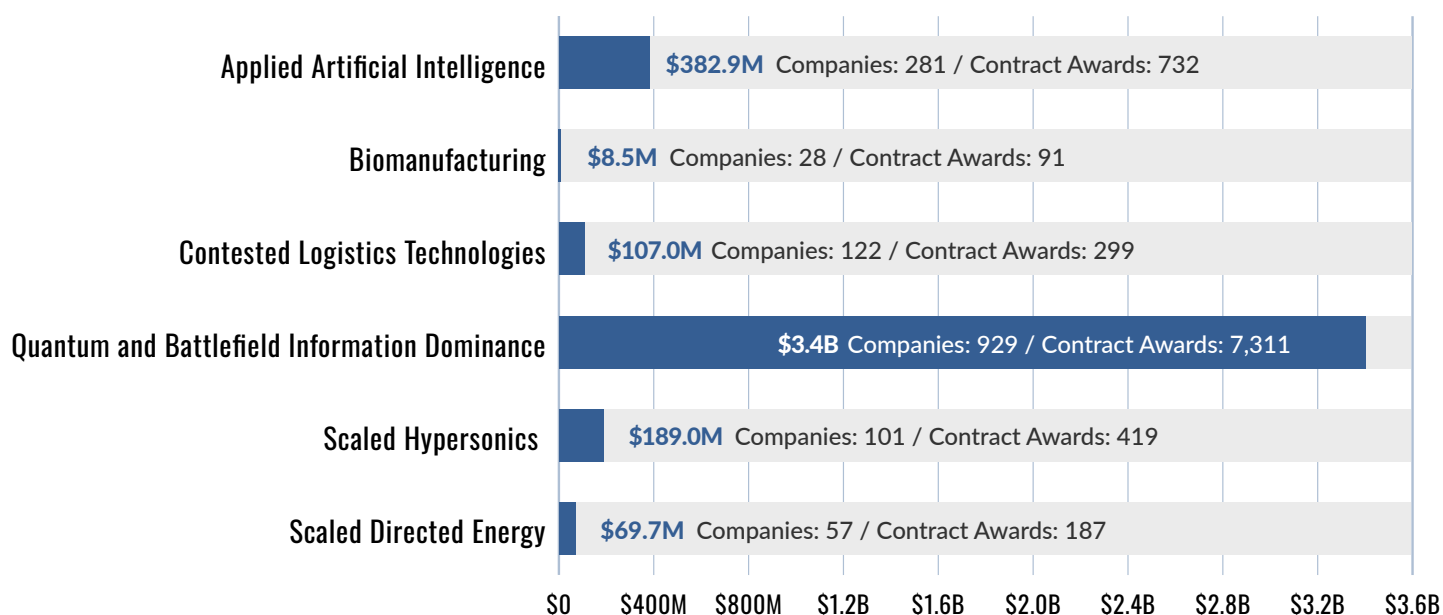
Dollars Obligated to
All New Entrants

78.6%

Small Business New Entrants

Date Range: 1/20/25 - 8/10/26

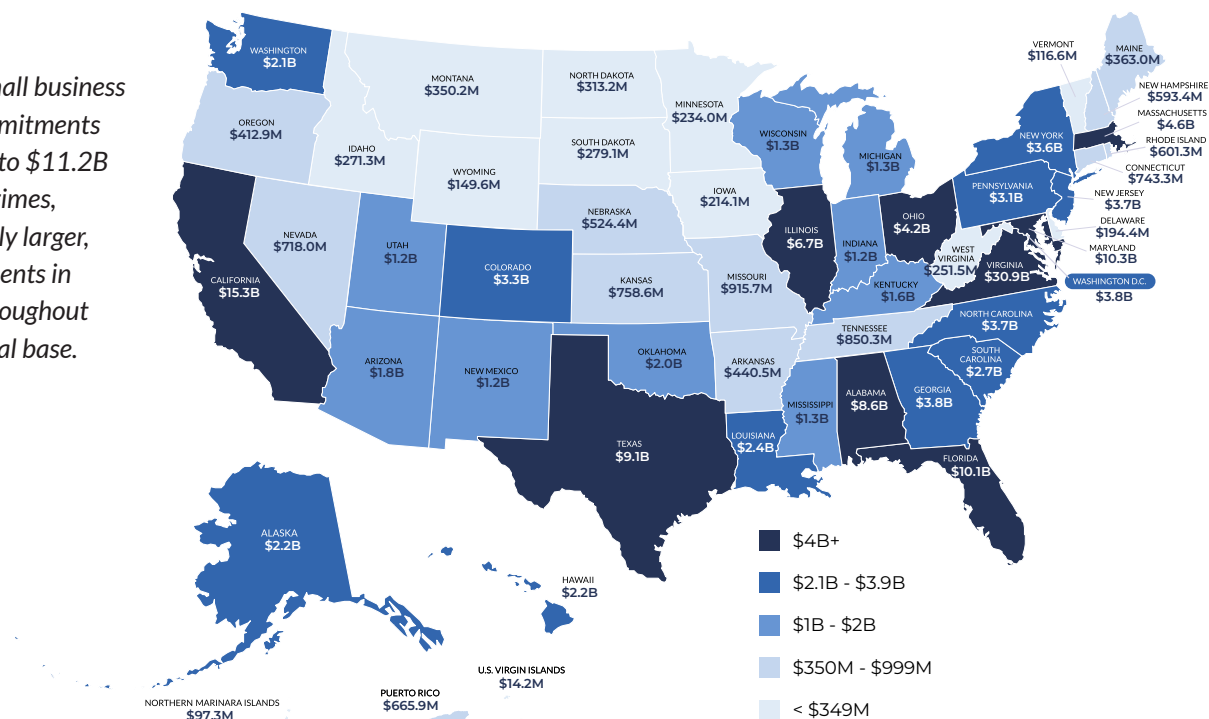
SMALL BUSINESS IN CRITICAL TECHNOLOGY AREAS



Data Source: SAM.gov data analysis 1/20/25 - 8/10/26.

SMALL BUSINESS IMPACT BY STATE

FY26 negotiated small business subcontracting commitments increased by \$1.6B to \$11.2B across nine major primes, requiring significantly larger, measurable investments in small businesses throughout the defense industrial base.



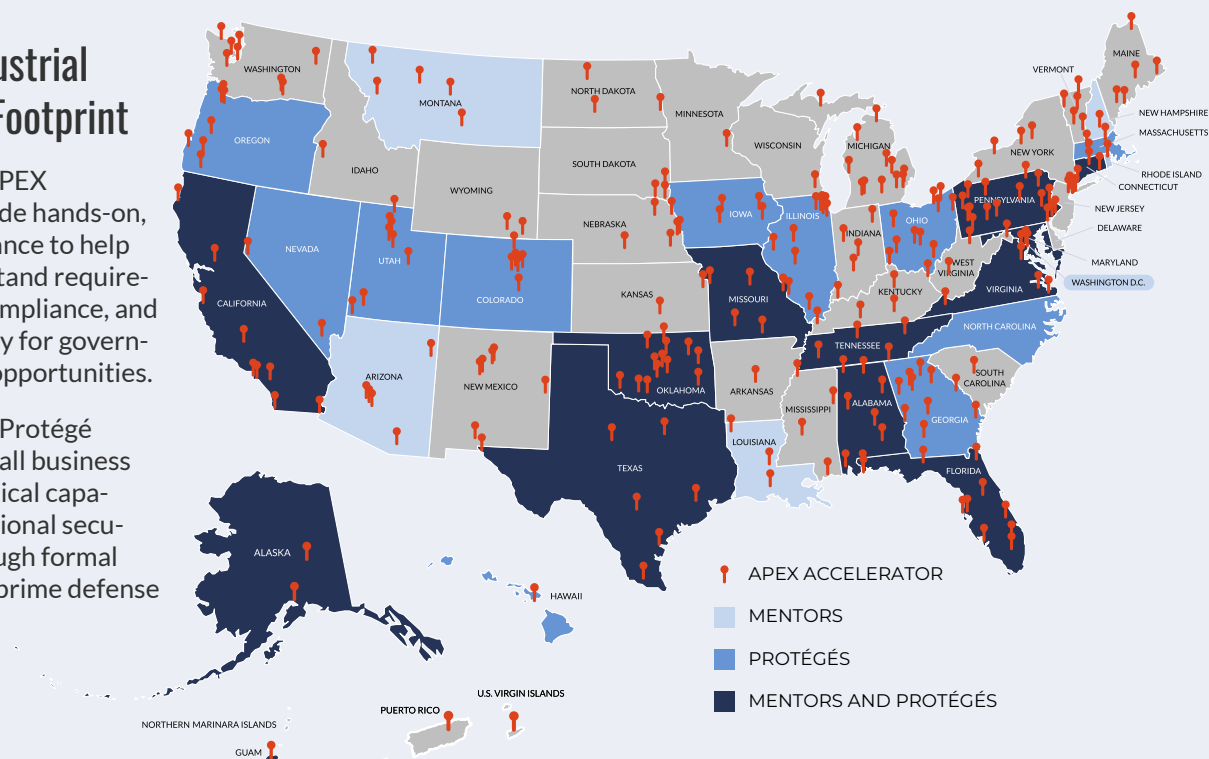
Data Source: SAM.gov report for period 1/20/25 – 8/10/26.

OSW SMALL BUSINESS PROGRAMS

America's Industrial Base Growth Footprint

DoW-supported APEX Accelerators provide hands-on, one-on-one assistance to help businesses understand requirements, navigate compliance, and compete effectively for government contracting opportunities.

The DoW Mentor-Protégé Program builds small business capacity and technical capabilities to meet national security priorities through formal partnerships with prime defense contractors.



OSW leads 92 APEX Accelerators across the U.S., annually serving 26,000+ small businesses and new entrants seeking to support the War Industrial Base and federal, state, and local governments. With only \$55M in annual APEX Accelerator investments, small businesses and new entrants are yielding nearly 549K contracts and subcontracts won worth a total of \$64.9B.